Summary of Financial Statements for the Second Quarter of Fiscal Year Ending April 2011
December 2, 2010

Name of listed company:
Exchange listed on:
Code number:
Representative:
Inquiries:

## AIN PHARMACIEZ INC.

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Date of filing Quarterly Securities Report:
December 15, 2010
Date of scheduled payment of dividends:
Supplementary documents for this summary of financial statements:
Explanation meeting for financial results Yes (for institutional investors and analysts)
(Amounts are rounded down to nearest million yen.)

1. Consolidated results for the second quarter of fiscal year ending April 30, 2011 (May 1, 2010 to October 31, 2010)
(1) Consolidated operating results
(The percentages indicate the rates of increase or decrease compared with the preceding second quarter.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ | Million yen | $\%$ |
| Six months ended October 31, 2010 | 61,840 | 3.5 | 3,417 | 20.1 | 3,469 | 25.6 | 1,697 | 25.8 |
| Six months ended October 31, 2009 | 59,740 | 5.1 | 2,846 | 31.0 | 2,762 | 33.4 | 1,349 | 62.5 |


|  | Net income <br> per share | Diluted net income <br> per share |
| :--- | ---: | ---: |
| Six months ended October 31, 2010 | Yen | Yen |
| Six months ended October 31, 2009 | 115.47 | - |

(2) Consolidated financial position

|  | Total assets | Net assets | Shareholders' <br> equity ratio | Net assets per <br> share |
| :---: | ---: | ---: | ---: | ---: |
| As of October 31,2010 | Million yen | Million yen | $\%$ | Yen |
| As of April 30, 2010 | 72,061 | 27,230 | 37.7 | $1,705.14$ |
| $1,55,898$ | 21,492 | 32.5 | $1,520.81$ |  |

Reference: Shareholders' equity As of October 31, $2010 ¥ 27,181$ million As of April $30,2010 ¥ 21,445$ million
2. Dividends

| Record date | Dividend per share |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | End of first quarter | End of second quarter | End of third quarter | End of year | Full year |
|  | Yen | Yen | Yen | Yen | Yen |
| Year ended April 30, 2010 | - | - | - | 40.00 | 40.00 |
| Year ending April 30, 2011 | - | - |  |  |  |
| Year ending April 30, 2011 (forecast) |  |  | - | 45.00 | 45.00 |

Note: Revision of the above forecasts during the period under review: None
3. Consolidated financial forecasts for the fiscal year ending April 30, 2011 (May 1, 2010 to April 30, 2011)
(The percentages indicate the rates of increase or decrease compared with the preceding fiscal year.)

|  | Net sales |  | Operating income |  | Ordinary income |  | Net income |  |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | \(\left.\begin{array}{r}Net income <br>

per share\end{array}\right]\)

[^0]4. Other
(1) Major changes in subsidiaries during the period: None
(Note) This refers to changes in specified subsidiaries resulting from changes in scope of consolidation during the period under review.
(2) Application of simplified accounting methods/specified accounting methods: Yes
(Note) This refers to whether the simplified accounting methods and specified accounting methods for preparation of quarterly consolidated financial statements were adopted.
(3) Changes in accounting principles, procedures or presentation methods, etc.

1. Changes as a result of revisions to accounting standards, etc.: Yes
2. Changes other than 1: None
(Note) This refers to the changes in the accounting principles, procedures and the presentation methods for preparation of quarterly consolidated financial statements stated in "Changes in Basis of Presentation of Quarterly Consolidated Financial Statements."
(4) Number of outstanding shares (common stock):
3. Number of outstanding shares (including treasury stock):
As of October 31, $2010 \quad 15,944,106$ shares
As of April 30, 2010 14,104,106 shares
4. Number of shares held in treasury: As of October 31, 2010 2,992 shares As of April 30, 2010

2,942 shares
3. Average number of shares outstanding: Six months ended October 31, 2010

14,699,456 shares Six months ended October 31, 2009 13,355,903 shares
*Status of execution of the quarterly review of financial statements:
The procedure for the review of the financial statements under the Financial Instruments and Exchange Act was not complete at the moment of disclosing this summary.

## *Statement regarding the proper use of financial forecasts and other special remarks

The above forecasts are calculated based on the information available as of the publication date of this material, and actual financial results may vary due to change in future economic conditions and others. For detail of the financial forecasts, see "Qualitative information on the consolidated financial forecasts" on page 3 of the Attachment

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4. Qualitative information / financial statements
(1) Qualitative information on the consolidated operating results

During the first six months of the current fiscal year (May 1, 2010 to October 31, 2010), despite a moderate improvement being witnessed with corporate profits recovering and consumer spending picking up, the Japanese economy remained fraught with concerns, including worries about the potential downturn of the global economy as well as changes in foreign exchange rates and stock prices.

Under the economic circumstances described above, the AIN PHARMACIEZ Group (the Group) sought to expand its operations by aggressively opening and developing dispensing pharmacies and urban drug stores while strengthening its financial position by means including a capital increase of $¥ 4.7$ billion in total through a public offering and a private placement.

In addition, in order to enhance its creditworthiness and its management transparency, the Group acquired a new credit rating on September 28, 2010 (a long-term senior debts rating of BBB+ from Japan Credit Rating Agency, Ltd.).

Financial results for the first six months were favorable: net sales were $¥ 61,840$ million ( $3.5 \%$ up year on year), ordinary income $¥ 3,469$ million ( $25.6 \%$ up year on year), and net income $¥ 1,697$ million ( $25.8 \%$ up year on year).
The financial results by business segments are as indicated below.
(Pharmaceutical business)
In the pharmaceutical business, the Group sought to expand the scale of its sales and profitability by developing dispensing pharmacies, including through M\&As, as well as by promoting the use of generic drugs and pursuing higher efficiency in pharmacy operations.

With respect to sales, the Group compensated for the effects of the April 2010 revisions to drug prices and dispensing fees with new store openings, despite a delay in the implementation of its original pharmacy opening plan. Profits increased thanks to the changes made in the proportion of additional technical fees for handling generic drugs and a higher pharmacy operational efficiency.

Accordingly, our revenues and profits increased in the first six months: net sales were $¥ 54,409$ million ( $2.9 \%$ up year on year) and operating income of $¥ 4,485$ million ( $19.3 \%$ up year on year).

During the said period, the Group opened 11 new stores in total and closed four stores, resulting in 404 operating dispensing pharmacies in total.
(Product sales business)
In the product sales business, the Group endeavored to strengthen its sales and earnings capabilities by promoting the development of ainz \& tulpe, a mainstay urban drugstore, in major cities across Japan while improving its merchandizing and drastically revising its sales and administrative expenses.

Our business performance on a same-store basis generally improved year-on-year both in terms of sales and profits due to lower purchase prices resulting from a partial logistical integration with the Seven \& i Holdings Group.

Net sales for the first six months were $¥ 7,315$ million ( $9.0 \%$ up year on year), and operating loss amounted to $¥ 108$ million (cf. operating loss of $¥ 198$ million in the year-earlier period).

During the said period, there were a total of three new openings of ainz \& tulpe urban drugstores: Tokyo Station Store within Japan Railway's Tokyo Station, BISSE ODORI Store in Chuo-ku, Sapporo and coppice KICHIJOJI Store near Japan Railway's Kichijoji Station in Musashino-shi, Tokyo. With the closure of one cosmetics shop during the period, the number of our drug stores at the end of the period totaled 51.

## (Other businesses)

Net sales and operating loss from other businesses were $¥ 116$ million and $¥ 35$ million, respectively.
(Note) Effective from May 1, 2010, the Company applied the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Statement No. 17, released on March 27, 2009) and the Guidance on Accounting Standards for the Disclosure about Segments of an Enterprise and Related Information (ASBJ Guidance No. 20, released on March 21, 2008). Since these applications do not have any effect on the Company's business segmentation, a year-on-year comparison is provided for the first six months of the current fiscal year.
(2) Qualitative information on the consolidated financial position

The balance of total assets at the end of the second quarter increased by $¥ 6,162$ million from the end of the previous fiscal year to $¥ 72,061$ million. This is mainly attributable to the increase in cash on hand and in banks associated with the capital increase through a public offering and a private placement and to a rise in inventories and accounts receivable.

The balance of liabilities increased by $¥ 423$ million to $¥ 44,830$ million. This is primarily because of the increase in accounts payable. Interest-bearing debts decreased by $¥ 1,655$ million to $¥ 13,321$ million.

The balance of net assets rose by $¥ 5,738$ million to $¥ 27,230$ million. This is mainly due to the increase of $¥ 2,374$ million each in common stock and capital surplus from capital increase through a public offering as well as the increase of net income for the first six months of current fiscal year. As a result, the equity ratio improved by 5.2 points to $37.7 \%$.

## (Cash flows)

In the first six months of the current fiscal year, cash and cash equivalents (hereunder "cash") increased by $¥ 4,007$ million from the previous fiscal year end to $¥ 15,196$ million.

Cash flows from each activity and their relevant factors are as follows.
During the first six months, net cash provided by operating activities was $¥ 2,756$ million (cf. $¥ 4,298$ million was provided a year earlier) with the inflows of $¥ 3,281$ million in income before income taxes and minority interests and $¥ 1,370$ million in the increase of accounts payable as well as with the outflow of $¥ 2,267$ million in other accounts receivable and $¥ 1,697$ million in income tax payments.
Net cash used for investing activities amounted to $¥ 1,147$ million (cf. $¥ 1,406$ million was used a year earlier) mainly due to the payments of $¥ 637$ million for the acquisition of property, plant and equipment, and intangible fixed assets, $¥ 132$ million for the acquisition of investment securities, $¥ 121$ million for loans receivable.

Net cash provided by financing activities was $¥ 2,398$ million (cf. $¥ 73$ million was generated a year earlier). This is mainly attributable to the repaid amount of $¥ 1,655$ million as a difference between borrowings and repayments of interest-bearing debts, the proceeds of $¥ 4,720$ million from the issuance of new shares by way of a public offering and a private placement in September 2010, and the dividend payments of $¥ 564$ million.
(3) Qualitative information on the consolidated financial forecasts

While the Company's business performance remains broadly favorable, centered mainly on established stores, we revised our sales forecast for the full year to $¥ 132,000$ million, down $¥ 5,750$ million yen from our most recently announced consolidated sales forecast for the full year by comprehensively considering certain factors including possible changes in the timing of store openings in the pharmaceutical and product sales businesses from the third quarter of the current fiscal year.

No revision was made with respect to operating income, ordinary income, net income and net income per share from the most recently announced consolidated financial forecast for the full year.

The following table shows differences from the consolidated financial forecasts previously announced for the full year.

|  | Net sales | Operating <br> income | Ordinary <br> income | Net income | Net income <br> per share |
| :--- | ---: | ---: | ---: | ---: | ---: |
| Previously announced forecast (A) | Million yen | Million yen | Million yen | Million yen <br> Yen <br> 7,650 | 3,820 |

2. Other information
(1) Major changes in subsidiaries during the period: None
(2) Application of simplified accounting methods/specified accounting methods
3. Calculation method for depreciation of fixed assets

Depreciation of fixed assets was calculated by the method in which the estimated annual depreciation amount based on the budget for the current fiscal year was proportionally distributed over the year to adjust actual results of acquisition, sale or retirement during the year.
2. Judgment on the collectability of deferred tax assets

As no significant change was found in the management environment and the occurrence of temporary differences after the end of the previous consolidated fiscal year, the projected financial results and tax planning for the future used in the settlement of the previous consolidated fiscal year were used in the judgment on the collectability of deferred tax assets.
3. Calculation method for deferred and accrued accounts

Deferred and accrued accounts were calculated by posting estimated figures based on a reasonable computation method.
4. Calculation of tax expenses

Tax expenses were calculated by reasonably estimating the effective tax rate after the application of the tax effect accounting to the net income before taxes for the consolidated fiscal year including the first six months period, and multiplying the estimated effective tax rate by the net income before taxes and other adjustments for the quarter.

In addition, deferred income taxes are included in income taxes.
(3) Changes in accounting principles, procedures or presentation methods

1. Calculation method for depreciation of fixed assets

Effective from May 1, 2010, the Company applied the Accounting Standard for Asset Retirement Obligations (ASBJ Statement No. 18, released on March 31, 2008) and the Guidance on Accounting Standard for Asset Retirement Obligations (ASBJ Guidance No. 21, released on March 31, 2008).

This reduced operating income and ordinary income for the first six months of the current fiscal year by $¥ 14,056$ thousand each, and net income before income taxes and minority interests for the same period by $¥ 174,652$ thousand. The change in asset retirement obligations due to the application of the accounting standards was $¥ 359,044$ thousand.
2. Judgment on the collectability of deferred tax assets

Effective from May 1, 2010, the Company applied the Accounting Standard for Business Combinations (ASBJ Statement No. 21, released on December 26, 2008), the Accounting Standard for Consolidated Financial Statements (ASBJ Statement No. 22, released on December 26, 2008), partial amendments to the Accounting Standard for Research and Development Costs (ASBJ Statement No. 23, released on December 26, 2008), the revised Accounting Standard for Business Divestitures (ASBJ Statement No. 7, revised on December 26, 2008), the revised Accounting Standard for Equity Method of Accounting for Investments (ASBJ Statement No. 16, revised on December 26, 2008) and the revised Guidance on Accounting Standard for Business Combinations and Accounting Standard for Business Divestitures (ASBJ Guidance No. 10, revised on December 26, 2008).
3. Consolidated financial statements
(1) Consolidated balance sheets
(Thousand yen)

|  | Six months ended <br> October 31, 2010 <br> (As of October 31, 2010) | Fiscal year ended April 30, 2010 <br> (As of April 30, 2010) |
| :---: | :---: | :---: |
| Assets: |  |  |
| Current assets: |  |  |
| Cash on hand and in banks | 15,196,110 | 11,188,462 |
| Notes and accounts receivable | 8,532,954 | 9,269,803 |
| Merchandise | 7,278,465 | 6,841,202 |
| Supplies | 106,113 | 96,821 |
| Deferred tax assets | 738,617 | 723,032 |
| Short-term loans | 952,640 | 892,880 |
| Other accounts receivable | 3,701,471 | 1,404,247 |
| Other current assets | 635,908 | 850,723 |
| Allowance for doubtful accounts | $(31,105)$ | $(24,957)$ |
| Total current assets | 37,111,175 | 31,242,215 |
| Fixed assets: |  |  |
| Property, plant and equipment: |  |  |
| Buildings and structures, net | 6,220,518 | 5,993,445 |
| Land | 5,011,521 | 5,001,721 |
| Other property, plant and equipment, net | 1,633,038 | 1,515,631 |
| Total property, plant and equipment | 12,865,078 | 12,510,799 |
| Intangible fixed assets: |  |  |
| Goodwill | 11,742,052 | 12,154,420 |
| Other intangible fixed assets | 975,889 | 923,368 |
| Total intangible fixed assets | 12,717,941 | 13,077,789 |
| Investments and other assets: |  |  |
| Investments in securities | 2,842,169 | 2,802,672 |
| Deferred tax assets | 1,159,126 | 995,611 |
| Deposits and guarantees | 4,537,291 | 4,462,540 |
| Other investments and other assets | 1,008,361 | 1,013,395 |
| Allowance for doubtful accounts | $(217,815)$ | $(220,215)$ |
| Total investments and other assets | 9,329,134 | 9,054,003 |
| Total fixed assets | 34,912,155 | 34,642,592 |
| Deferred assets |  |  |
| Stock issuance cost | 38,423 | 14,042 |
| Total deferred assets | 38,423 | 14,042 |
| Total assets | 72,061,753 | 65,898,850 |
|  |  |  |


|  | Six months ended October 31, 2010 (As of October 31, 2010) | Fiscal year ended April 30, 2010 <br> (As of April 30, 2010) |
| :---: | :---: | :---: |
| Liabilities: |  |  |
| Current liabilities: |  |  |
| Accounts payable | 21,036,930 | 19,666,791 |
| Short-term debt | 6,285,152 | 6,549,284 |
| Accrued income taxes | 1,710,343 | 1,709,338 |
| Deposits received | 3,309,727 | 3,036,027 |
| Allowance for bonuses to employees | 981,393 | 875,171 |
| Allowance for bonuses to directors | 11,545 | 21,072 |
| Reserve for reward obligation | 315,346 | 297,728 |
| Other current liabilities | 1,847,975 | 1,984,635 |
| Total current liabilities | 35,498,413 | 34,140,049 |
| Long-term liabilities: |  |  |
| Long-term debt | 7,036,094 | 8,427,212 |
| Allowance for retirement benefits | 1,118,442 | 1,017,997 |
| Other long-term liabilities | 1,177,808 | 821,540 |
| Total long-term liabilities | 9,332,345 | 10,266,750 |
| Total liabilities | 44,830,758 | 44,406,799 |
| Net Assets: |  |  |
| Shareholders' equity: |  |  |
| Common stock | 8,682,976 | 6,308,456 |
| Capital surplus | 7,872,970 | 5,498,450 |
| Retained earnings | 11,007,509 | 9,874,264 |
| Treasury stock | $(4,607)$ | $(4,445)$ |
| Total shareholders' equity | 27,558,849 | 21,676,725 |
| Valuation and translation adjustments: |  |  |
| Unrealized holding losses on securities | $(376,955)$ | $(231,603)$ |
| Total valuation and translation adjustments | $(376,955)$ | $(231,603)$ |
| Minority interests | 49,101 | 46,929 |
| Total net assets | 27,230,994 | 21,492,051 |
| Total liabilities and net assets | 72,061,753 | 65,898,850 |
|  |  |  |

(2) Consolidated statements of income
(Thousand yen)

|  | Six months ended <br> October 31, 2009 <br> ( May 1, 2009 to <br> October 31, 2009) | Six months ended <br> October 31, 2010 <br> ( May 1, 2010 to <br> October 31, 2010) |
| :---: | :---: | :---: |
| Net sales | 59,740,895 | 61,840,968 |
| Cost of sales | 51,664,935 | 52,697,173 |
| Gross profit | 8,075,960 | 9,143,795 |
| Selling, general and administrative expenses | 5,229,677 | 5,725,810 |
| Operating income | 2,846,283 | 3,417,985 |
| Non-operating income: |  |  |
| Interest income | 22,820 | 29,296 |
| Dividend income | 13,653 | 20,165 |
| Commissions received | 41,275 | 23,677 |
| Real estate rental revenue | 31,923 | 43,162 |
| Consignment income | 21,287 | 42,771 |
| Other non-operating income | 41,291 | 110,930 |
| Total non-operating income | 172,252 | 270,003 |
| Non-operating expenses: |  |  |
| Interest expenses | 153,806 | 117,064 |
| Loss on sales of accounts receivable | 41,723 | 34,801 |
| Real estate rental expenses | 15,614 | 24,684 |
| Other non-operating expenses | 44,795 | 41,555 |
| Total non-operating expenses | 255,940 | 218,106 |
| Ordinary income | 2,762,596 | 3,469,882 |
| Extraordinary income: |  |  |
| Gain on sale of investments in securities | 52,381 | - |
| Gain on sale of property, plant and equipment | - | 979 |
| Gain on transfer of business | - | 19,047 |
| Reversal of allowance for doubtful accounts | 2,400 | 2,400 |
| State subsidy | - | 38,648 |
| Other extraordinary income | - | 583 |
| Total extraordinary income | 54,781 | 61,659 |
| Extraordinary losses: |  |  |
| Loss on disposal of fixed assets | 29,885 | 35,207 |
| Loss on devaluation of investments in securities | 44,521 | 34,689 |
| Impairment losses | 54,910 | - |
| Loss on adjustment for changes of accounting standard for asset retirement obligations | - | 160,596 |
| Other extraordinary losses | 32,805 | 19,914 |
| Total extraordinary losses | 162,123 | 250,407 |
| Income before income taxes and minority interests | 2,655,253 | 3,281,134 |
| Income taxes | 1,302,851 | 1,581,670 |
| Income before minority interests | - | 1,699,463 |
| Minority interests | 3,285 | 2,171 |
| Net income | 1,349,117 | 1,697,291 |
|  |  |  |

(3) Consolidated statements of cash flows
(Thousand yen)

|  | Six months ended <br> October 31, 2009 <br> (May 1, 2009 to <br> October 31, 2009) | Six months ended <br> October 31, 2010 <br> (May 1, 2010 to <br> October 31, 2010) |
| :--- | ---: | ---: |
| Cash flows from operating activities: |  |  |
| Income before income taxes and minority interests | $2,655,253$ | $3,281,134$ |
| Depreciation and amortization | 562,226 |  |
| Impairment losses | 54,910 | 680,813 |
| Amortization of goodwill | 433,303 | - |
| Gain on transfer of business | - | 440,940 |
| Loss on devaluation of investments in securities | 44,521 | $(19,047)$ |
| Increase in allowance for retirement benefits | 65,530 | 34,689 |
| Increase in allowance for bonuses to employees | 123,710 | 100,445 |
| Decrease in allowance for bonuses to directors | $(12,309)$ | 106,221 |
| Interest and dividend income | $(36,474)$ | $(9,527)$ |
| Interest expenses | 153,806 | $(49,461)$ |
| Loss on disposals and sales of property, plant and equipment | 29,885 | 117,064 |
| Loss on adjustment for changes of accounting standard for | $(1,406,589)$ | 34,227 |
| asset retirement obligations | - | $(169,156$ |

(Thousand yen)

|  | Six months ended <br> October 31, 2009 <br> (May 1, 2009 to <br> October 31, 2009) | Six months ended <br> October 31, 2010 <br> (May 1, 2010 to <br> October 31, 2010) |
| :---: | :---: | :---: |
| Cash flows from financing activities: |  |  |
| Proceeds from short-term debts | 1,542,307 | 1,100,000 |
| Repayments for short-term debts | $(2,632,317)$ | $(900,000)$ |
| Proceeds from long-term debts | 1,150,000 | 100,000 |
| Repayments for long-term debts | $(1,962,044)$ | $(1,955,250)$ |
| Payment for redemption of bonds | $(56,000)$ | - |
| Proceeds from issuance of new shares | 2,484,765 | 4,720,038 |
| Repayments of lease obligations | $(68,178)$ | $(101,682)$ |
| Payments for purchase of treasury stock | (378) | (161) |
| Cash dividends paid | $(384,941)$ | $(564,046)$ |
| Dividend payments to minority shareholders | (126) | (6) |
| Net cash provided by financing activities | 73,086 | 2,398,891 |
| Increase in cash and cash equivalents | 2,964,743 | 4,007,647 |
| Cash and cash equivalents at beginning of the period | 9,234,052 | 11,188,462 |
| Cash and cash equivalents at end of the period | 12,198,796 | 15,196,110 |
|  |  |  |

(4) Notes on the premise of a going concern

None
(5) Segment Information
[Business Segment Information]
Six months ended October 31, 2009 (May 1, 2009 to October 31, 2009)

|  | Pharmaceutical business | Product sales business | Other businesses | Total | Eliminations/ Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1) Sales to external customers <br> (2) Inter-segment sales and transfers | $52,891,322$ | $\begin{array}{r} 6,711,249 \\ 3,000 \end{array}$ | 138,323 <br> 6,613 | $59,740,895$ <br> 9,613 | $(9,613)$ | 59,740,895 |
| Total | 52,891,322 | 6,714,249 | 144,937 | 59,750,509 | $(9,613)$ | 59,740,895 |
| Operating income (loss) | 3,682,825 | $(238,900)$ | $(35,385)$ | 3,408,539 | $(562,256)$ | 2,846,283 |

Notes: 1. Business segmentation
Businesses are segmented based on the method adopted for internal management.
2. Individual business segments involve the following activities.

Pharmaceutical business: Management of dispensing pharmacies, franchise operation, temporary staff/recruiting and consulting services, selling of pharmaceuticals and generic drugs.
Product sales business: Selling of pharmaceuticals, cosmetics and household groceries, franchise operation, consultant practice on opening of shopping centers, management of pharmacies
Other businesses: Real-estate leasing service
[Segment information by location]
This is not applicable because the Company has no subsidiary or important branch office located in foreign countries.
[Overseas net sales]
This is not applicable because the Company has no sales in foreign countries.

## [Segment Information]

## 1. Description of the reportable segments

The Company's reporting segments consist of those of its components for which it is possible to obtain separate financial information that is examined by its Board of Directors on a regular basis for the purpose of deciding on the allocation of corporate resources and assessing business performance.

The Group's business comprises three units that together represent its main business units, namely, a pharmaceutical business that consists of dispensing pharmacies, selling of generic drugs, temporary staff/recruiting and consulting services, and a product sales business that consists of the management of urban, cosmetics and suburban drugstores, as well as other businesses that consist mainly of real-estate leasing services. The formulation and examination of business strategy is conducted individually for each business.

Accordingly, the reporting segments of the Group are composed of three units, namely, pharmaceutical business, product sales business and other businesses.
2. Net sales and profit (loss) by reportable segment

Six months ended October 31, 2010 (May 1, 2010 to October 31, 2010)
(Thousand yen)


Notes: 1. Segment income (loss) in "Adjustment" totaling ( $¥ 871,904$ thousand) includes $¥ 708,780$ thousand in overall group expenses, $¥ 97,594$ thousand in loss that may not be allocated to the reporting segments, and $¥ 65,529$ thousand in elimination due to inter-segment transactions.
The overall group expenses consist mainly of expenses associated with the administrative divisions of the parent company, such as general affairs and accounting divisions.
2. Segment income is adjusted with the ordinary income of quarterly income statements.
3. Impairment loss on fixed assets and goodwill by reportable segment
[Significant impairment loss on fixed assets]: None
[Significant changes in the amount of goodwill]: None

## [Additional information]

Effective from May 1, 2010, the Company applied the Accounting Standard for Disclosures about Segments of an Enterprise and Related Information (ASBJ Statement No. 17, released on March 27, 2009) and the Guidance on Accounting Standards for the Disclosure about Segments of an Enterprise and Related Information (ASBJ Guidance No. 20, released on March 21, 2008).
(6) Notes on significant changes in the amount of shareholders' equity

In the second quarter of the current fiscal year, the Company conducted the issuance of shares and secondary share offering through a public offering and a private placement in accordance with a resolution adopted by its Board of Directors on August 17, 2010 for the purpose of improving equity capital and strengthening the Company's financial position, as well as obtaining capital expenditure funds for new store openings. As a result, common stock and capital surplus increased by $¥ 2,374$ million each during the first six months of the current fiscal year. At the end of the second quarter of the current fiscal year, common stock and capital surplus were respectively $¥ 8,682$ million and $¥ 7,872$ million.


[^0]:    Note: Revision of the above forecasts during the period under review: Yes

