

D A T A
F I L E
2 0 2 5



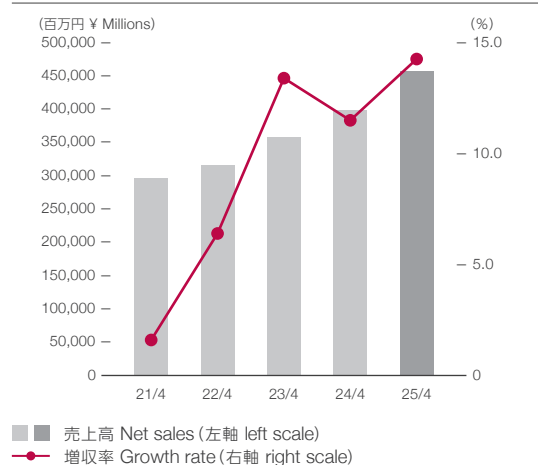
AIN HOLDINGS

主要財務データ

Major Financial Data

売上高／増収率

Net sales /
Growth rate



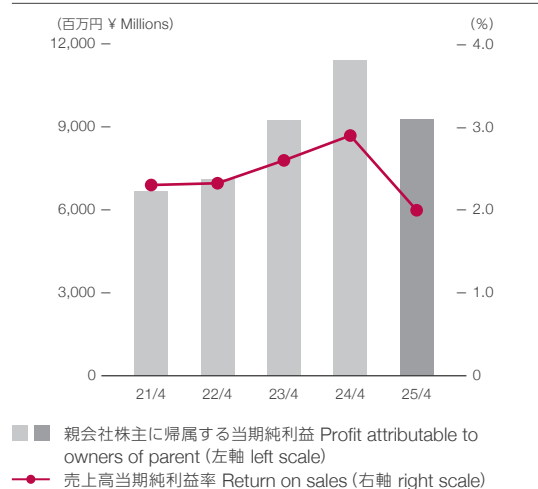
営業利益／売上高営業利益率

Operating profit /
Operating profit to net sales



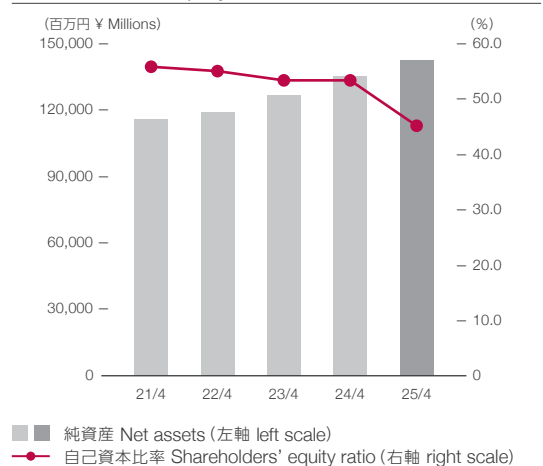
親会社株主に帰属する当期純利益／売上高当期純利益率

Profit attributable to owners of parent /
Return on sales



純資産／自己資本比率

Net assets /
Shareholders' equity ratio

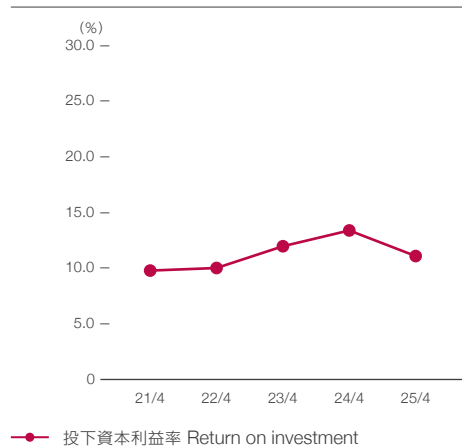


連結 Consolidated

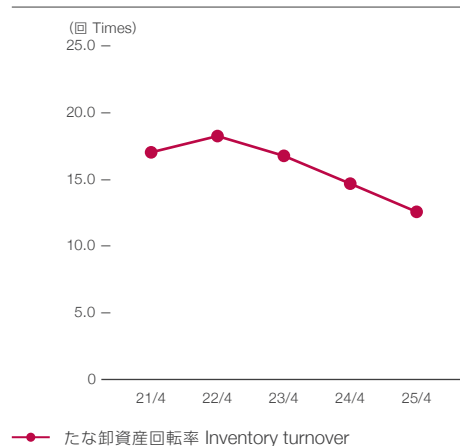
(百万円 ¥ Millions)

		21/4	22/4	23/4	24/4	25/4
売上高	Net sales	297,305	316,247	358,742	399,824	456,804
増収率	Growth rate	1.6%	6.4%	13.4%	11.5%	14.3%
営業利益	Operating profit	10,932	15,139	16,004	20,432	16,871
売上高営業利益率	Operating profit to net sales	3.7%	4.8%	4.5%	5.1%	3.7%
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	6,697	7,092	9,234	11,401	9,261
売上高当期純利益率	Return on sales	2.3%	2.2%	2.6%	2.9%	2.0%
純資産	Net assets	115,837	119,010	126,546	135,411	142,632
自己資本比率	Shareholders' equity ratio	56.8%	56.0%	54.6%	54.3%	45.7%

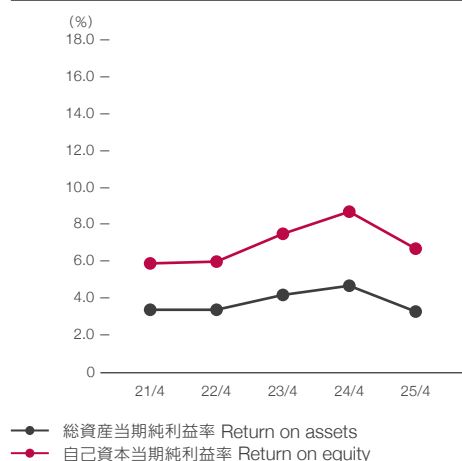
投下資本利益率
Return on investment



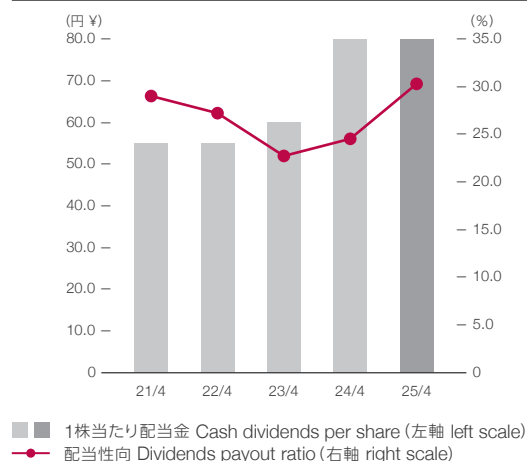
たな卸資産回転率
Inventory turnover



総資産当期純利益率／自己資本当期純利益率
Return on assets /
Return on equity



1株当たり配当金／配当性向
Cash dividends per share /
Dividends payout ratio



連結 Consolidated

		21/4	22/4	23/4	24/4	25/4
投下資本利益率(ROI)	Return on investment	9.8%	10.6%	12.0%	13.4%	11.1%
たな卸資産回転率(回)	Inventory turnover (times)	17.0	18.3	16.8	14.7	12.6
総資産当期純利益率(ROA)	Return on assets	3.4%	3.4%	4.2%	4.7%	3.3%
自己資本当期純利益率(ROE)	Return on equity	5.9%	6.0%	7.5%	8.7%	6.7%
1株当たり当期純利益(円)	Earnings per share (yen)	189.04	201.47	262.87	324.64	264.32
1株当たり純資産(円)	Net assets per share (yen)	3,267.49	3,385.51	3,599.47	3,866.55	4,063.53
1株当たり配当金(円)	Cash dividends per share (yen)	55.0	55.0	60.0	80.0	80.0
発行済株式数(株)	Number of shares outstanding (shares)	35,427,321	35,127,301	35,130,024	34,994,321	35,073,225
配当性向	Dividends payout ratio	29.1%	27.3%	22.8%	24.6%	30.3%
従業員数(人)	Number of employees (persons)	13,065	13,009	14,147	15,114	18,300

注： 投下資本利益率(ROI)＝税金等調整前当期純利益／(純資産＋減価償却費)×100
たな卸資産回転率＝売上原価／たな卸資産(期中平均)
総資産当期純利益率(ROA)＝親会社株主に帰属する当期純利益／総資産(期中平均)×100
自己資本当期純利益率(ROE)＝親会社株主に帰属する当期純利益／自己資本(期中平均)×100
発行済株式数は、自己株式控除後の株式数です。

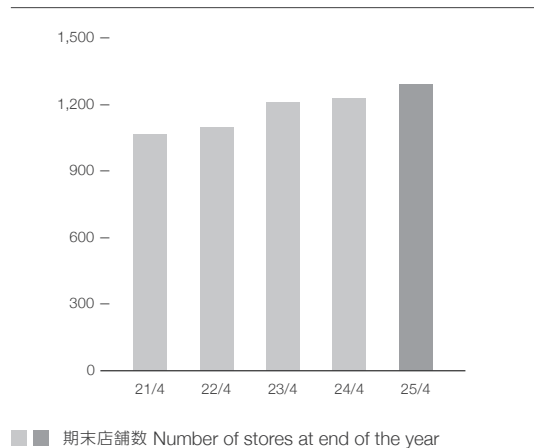
Notes: Return on investment = Income before income taxes and minority interests / (Net assets + Depreciation and amortization) × 100
Inventory turnover = Cost of sales / Inventories (yearly average)
Return on assets = Profit attributable to owners of parent / Total assets (yearly average) × 100
Return on equity = Profit attributable to owners of parent / Shareholders' equity (yearly average) × 100
The number of shares outstanding is net of treasury stock.

主要財務データ

Major Financial Data

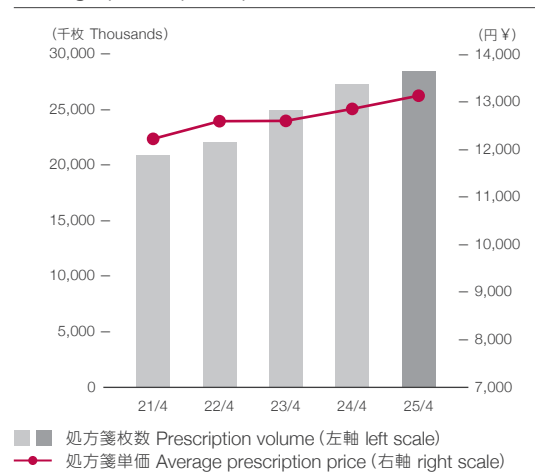
■ ファーマシー事業 期末店舗数

Dispensing pharmacy business:
Number of stores at end of the year



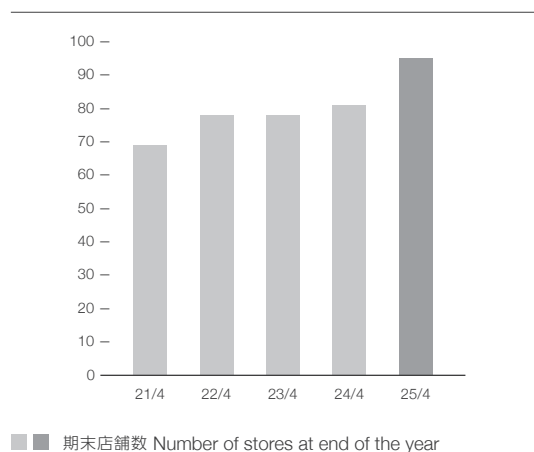
■ ファーマシー事業 処方箋枚数／処方箋単価

Dispensing pharmacy business:
Prescription volume /
Average prescription price



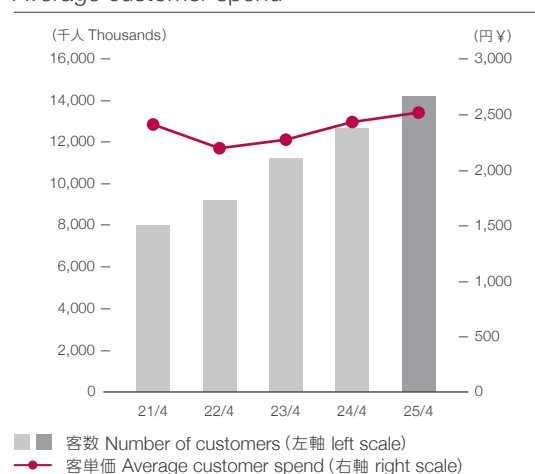
■ リテール事業(アインズ&トルペ) 期末店舗数

Retail business (AINZ&TULPE):
Number of stores at end of the year



■ リテール事業(アインズ&トルペ) 客数／客単価

Retail business (AINZ&TULPE):
Number of customers /
Average customer spend



連結 Consolidated

		21/4	22/4	23/4	24/4	25/4
■ ファーマシー事業 Dispensing pharmacy business						
期末店舗数	Number of stores at end of the year	1,065	1,099	1,209	1,231	1,290
処方箋枚数(千枚)	Prescription volume (thousands)	20,963	22,077	25,058	27,357	28,456
処方箋単価(円)	Average prescription price (yen)	12,352	12,604	12,610	12,863	13,319
■ リテール事業(アインズ&トルペ) Retail business(AINZ&TULPE)						
期末店舗数	Number of stores at end of the year	69	78	78	81	95
期末売場面積(㎡)	Total sales floor at end of the year (㎡)	28,228	31,539	31,688	30,759	37,521
客数(千人)	Number of customers (thousands)	8,001	9,190	11,227	12,697	14,194
客単価(円)	Average customer spend (yen)	2,427	2,237	2,288	2,450	2,538

注: リテール事業にFrancfrancの数値は含んでいません。
Note: Figures for Francfranc are not included in retail business.

連結貸借対照表		Consolidated Balance Sheet			(百万円 ￥ Millions)
会計年度末	At fiscal year-end	23/4	24/4	25/4	
(資産の部)	Assets				
流動資産	Current assets	98,305	110,743	112,808	
現金及び預金	Cash and deposits	46,796	48,611	26,881	
受取手形及び売掛金	Notes and accounts receivable - trade	13,249	15,852	22,295	
たな卸資産	Inventories	21,586	24,645	36,071	
短期貸付金	Short-term loans receivable	355	144	348	
未収入金	Accounts receivable - other	11,969	16,000	20,611	
その他	Other	4,348	5,490	6,601	
固定資産	Non-current assets	133,444	138,666	199,112	
有形固定資産	Property, plant and equipment	39,459	43,450	49,712	
建物及び構築物(純額)	Buildings and structures	21,407	27,122	31,648	
土地	Land	10,602	10,207	10,218	
建設仮勘定	Construction in progress	3,904	1,896	1,652	
その他(純額)	Other, net	3,545	4,224	6,192	
無形固定資産	Total intangible assets	52,343	51,242	97,621	
投資その他の資産	Total investments and other assets	41,641	43,973	51,778	
資産合計	Total assets	231,750	249,409	311,921	
(負債の部)	Liabilities				
流動負債	Current liabilities	92,986	103,232	132,045	
買掛金	Accounts payable - trade	58,698	65,506	80,895	
短期借入金	Short-term borrowings	3,670	3,467	12,151	
未払法人税等	Income taxes payable	3,328	4,532	4,449	
預り金	Deposits received	18,232	19,063	20,685	
賞与引当金	Provision for bonuses	3,215	3,394	4,167	
役員賞与引当金	Provision for bonuses for directors	22	19	23	
その他	Other	5,284	6,784	9,136	
固定負債	Non-current liabilities	12,218	10,765	37,243	
長期借入金	Long-term borrowings	5,021	3,227	26,469	
リース債務	Lease obligations	32	38	105	
退職給付に係る負債	Retirement benefit liability	4,498	4,662	4,778	
資産除去債務	Asset retirement obligations	1,458	2,001	4,081	
その他	Other	1,206	835	1,808	
負債合計	Total liabilities	105,204	113,998	169,288	
(純資産の部)	Net assets				
株主資本	Shareholders' equity	126,362	134,847	141,717	
資本金	Share capital	21,894	21,894	21,894	
資本剰余金	Capital surplus	20,504	20,131	20,128	
利益剰余金	Retained earnings	85,963	95,257	101,692	
自己株式	Treasury stock	(2,000)	(2,436)	(1,997)	
その他の包括利益累計額	Accumulated other comprehensive income (loss)	87	459	802	
その他有価証券評価差額金	Valuation differences on available-for-sale securities	(7)	234	298	
退職給付に係る調整累計額	Remeasurements of defined benefit plans	95	225	318	
非支配株主持分	Non-controlling interests	96	104	111	
純資産合計	Total net assets	126,546	135,411	142,632	
負債純資産合計	Total liabilities and net assets	231,750	249,409	311,921	

連結損益計算書		Consolidated Statement of Income			(百万円 ￥ Millions)
会計年度	Fiscal years ended	23/4	24/4	25/4	
売上高	Net sales	358,742	399,824	456,804	
売上原価	Cost of sales	305,043	340,301	382,368	
売上総利益	Gross profit	53,698	59,522	74,436	
販売費及び一般管理費	Selling, general and administrative expenses	37,694	39,090	57,565	
営業利益	Operating profit	16,004	20,432	16,871	
営業外収益	Non-operating income	1,379	1,373	2,069	
営業外費用	Non-operating expenses	318	428	859	
経常利益	Ordinary profit	17,064	21,377	18,080	
特別利益	Extraordinary income	121	441	817	
特別損失	Extraordinary losses	1,303	2,738	2,193	
税金等調整前当期純利益	Income before income taxes	15,882	19,080	16,705	
法人税、住民税及び事業税	Income taxes-current	6,844	7,980	8,280	
法人税等調整額	Income taxes-deferred	(205)	(309)	(843)	
当期純利益	Profit	9,244	11,409	9,268	
非支配株主に帰属する当期純利益	Profit attributable to non-controlling interests	9	7	7	
親会社株主に帰属する当期純利益	Profit attributable to owners of parent	9,234	11,401	9,261	

連結キャッシュ・フロー計算書		Consolidated Statement of Cash Flows			(百万円 ￥ Millions)
会計年度	Fiscal years ended	23/4	24/4	25/4	
営業活動によるキャッシュ・フロー	Cash flows from operating activities	20,267	23,023	23,146	
投資活動によるキャッシュ・フロー	Cash flows from investing activities	(22,292)	(15,748)	(65,920)	
財務活動によるキャッシュ・フロー	Cash flows from financing activities	(11,237)	(5,110)	21,051	
現金及び現金同等物の増加額	Net increase in cash and cash equivalents	(13,262)	2,164	(21,725)	
現金及び現金同等物の期首残高	Cash and cash equivalents at beginning of the year	59,470	46,217	48,381	
現金及び現金同等物の期末残高	Cash and cash equivalents at end of the year	46,217	48,381	26,655	

◆セグメント情報

Segment Information

(百万円 ￥ Millions)

		21/4	22/4	23/4	24/4	25/4
ファーマシー事業 Dispensing pharmacy business						
売上高	Sales	263,095	283,111	321,577	357,571	384,783
セグメント利益	Segment profit	20,947	25,082	24,135	27,587	24,286
減価償却費	Depreciation and amortization	2,571	2,531	3,118	3,684	4,220
リテール事業 Retail business						
売上高	Sales	19,419	20,558	25,685	31,111	61,041
セグメント利益(損失)	Segment profit (loss)	(1,999)	(1,764)	1,214	3,096	4,804
減価償却費	Depreciation and amortization	536	534	426	438	1,312

◆設備投資／減価償却費

Capital Investment / Depreciation and Amortization

(百万円 ￥ Millions)

		21/4	22/4	23/4	24/4	25/4
設備投資	Capital investment	8,122	12,756	14,756	15,268	17,234
減価償却費	Depreciation and amortization	4,243	4,792	5,529	6,464	8,372

注: 設備投資=有形及び無形固定資産+敷金・保証金

Note: Capital investment = Property, plant and equipment + Intangible fixed assets + Deposits and guarantees

◆地域別店舗数

Number of Stores by Region

(2025年4月期末) (At end of the fiscal year ended April 30, 2025)

		北海道 Hokkaido	東北 Tohoku	関東・甲信越 Kanto/Koshinetsu	北陸・東海 Hokuriku/Tokai	近畿 Kinki	中国・四国 Chugoku/Sikoku	九州・沖縄 Kyusyu/Okinawa	その他 Others
ファーマシー事業	Dispensing pharmacy business	116	161	509	123	138	156	87	-
リテール事業(アインズ&トルペ)	Retail business(AINZ&TULPE)	20	5	50	2	9	2	7	-
リテール事業(Francfranc)	Retail business(Francfranc)	3	7	63	26	29	9	20	8

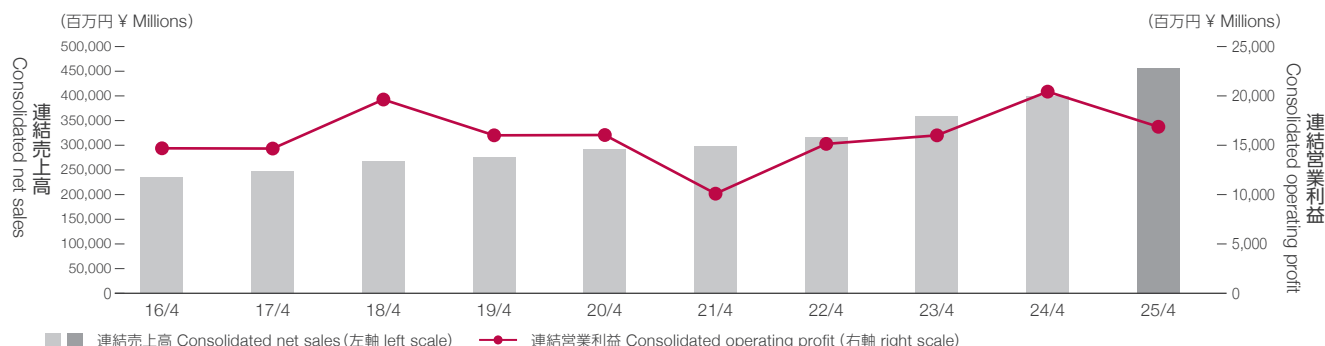
成長の推移

History of Growth

	16/4期 FY4/16	17/4期 FY4/17	18/4期 FY4/18	19/4期 FY4/19	20/4期 FY4/20	21/4期 FY4/21	22/4期 FY4/22	23/4期 FY4/23	24/4期 FY4/24	25/4期 FY4/25
医療費 改定 Revisions	調剤報酬改定 +0.17% Revision ratio on dispensing fees		調剤報酬改定 +0.19% Revision ratio on dispensing fees		調剤報酬改定 +0.12% ※1 +0.16% ※2 Revision ratio on dispensing fees	薬価改定	調剤報酬改定 +0.08% Revision ratio on dispensing fees	薬価改定	調剤報酬改定 +0.16% Revision ratio on dispensing fees	薬価改定
	薬価改定 -5.57% Revision ratio on drug prices		薬価改定 -7.48% Revision ratio on drug prices		薬価改定 -2.4% ※1 -4.38% ※2 Revision ratio on drug prices		薬価改定 -6.69% Revision ratio on drug prices		薬価改定 -4.67% Revision ratio on drug prices	
調剤薬局 のM&A M&As of dispensing pharmacy	110店舗 110 stores	182店舗 182 stores	11店舗 11 stores	134店舗 134 stores	6店舗 6 stores	14店舗 14 stores	24店舗 24 stores	114店舗 114 stores	21店舗 21 stores	68店舗 68 stores

※1 消費税増税に伴い2019年10月に実施 which are conducted in October 2019 due to the consumption tax rate increased

※2 2020年4月に実施 which are conducted in April 2020



商号	株式会社アインホールディングス
設立	1969年8月
本社	札幌市白石区東札幌5条2丁目4-30
代表者	代表取締役社長 大谷 喜一
資本金	218億94百万円
発行済株式総数	35,428,212株 (自己株式を含む)
決算期	4月
証券コード	9627(プライム、札証)
事業内容	薬局・コスメティックストア・インテリアショップの経営、ジェネリック医薬品の卸売販売、コスメの販売、売店の経営等、各事業を中心とした企業グループの企画・管理・運営
従業員数	18,300人(2025年4月末) (パート含む)(グループ連結)
事業所	東京オフィス
店舗数	1,550店舗 ファーマシー事業 1,290店舗 リテール事業 アインズ&トルペ 95店舗 Francfranc 165店舗

Corporate Name	AIN HOLDINGS INC.
Established	August 1969
Head Office	5-2-4-30, Higashi-sapporo, Shiroishi-ku, Sapporo-shi, Hokkaido
Representative	Kiichi Otani President and Representative Director
Common Stock	¥ 21,894 million
Number of Shares Outstanding	35,428,212 shares (including treasury stock)
Fiscal Year-end	April
Securities Code Number	9627 (Tokyo Prime Market, Sapporo Securities Exchange)
Business Lines	Planning, management and operation of the corporate Group, focused on pharmacy, cosmetics store, and interior furnishing shop operations, generic drug wholesaling, sales of cosmetics, operation of retail shops, and the Group's other businesses.
Number of Employees	18,300(As of April 30, 2025) (including part-time workers ; consolidated basis)
Office	Tokyo Office
Number of Stores	1,550 Dispensing pharmacy business 1,290 Retail business AINZ&TULPE 95 Francfranc 165

