

<http://www.ainj.co.jp/>

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19 10,710 18 10,352

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| 19 | 11,322,456 | 18 | 11,306,456 |
| 19 | 2,456 | 18 | 2,456 |
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(1) 経営成績に関する分析

| | 2019 | 2018 | 2017 | 2016 | 2015 |
|--------|------|------|------|------|------|
| M&A | | | | | |
| 19 | | | | | |
| 18 | | | | | |
| 6.7 | | | | | |
| 813 | | | | | |
| 6.6 | | | | | |
| 28 | | | | | |
| 5.9 | | | | | |
| 10 | | | | | |
| 16.9 | | | | | |
| (医薬事業) | | | | | |
| 18 | | | | | |
| 6.7 | | | | | |
| M&A | | | | | |
| PhAI N | | | | | |
| CCR | | | | | |
| PDA() | | | | | |
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| 14 | | | | | |
| 247 | | | | | |
| 667 | | | | | |
| 40 | | | | | |
| 9.1 | | | | | |
| 3.5 | | | | | |
| (物販事業) | | | | | |
| 100 | | | | | |
| 200 | | | | | |
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| 18 | | | | | |
| MD | | | | | |
| 129 | | | | | |
| JR | | | | | |
| 30 | | | | | |
| 43 | | | | | |
| 142 | | | | | |
| 13 | | | | | |
| 4.1 | | | | | |

(3) 利益配分に関する基本方針及び当期・次期の配当

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(4) 事業等のリスク

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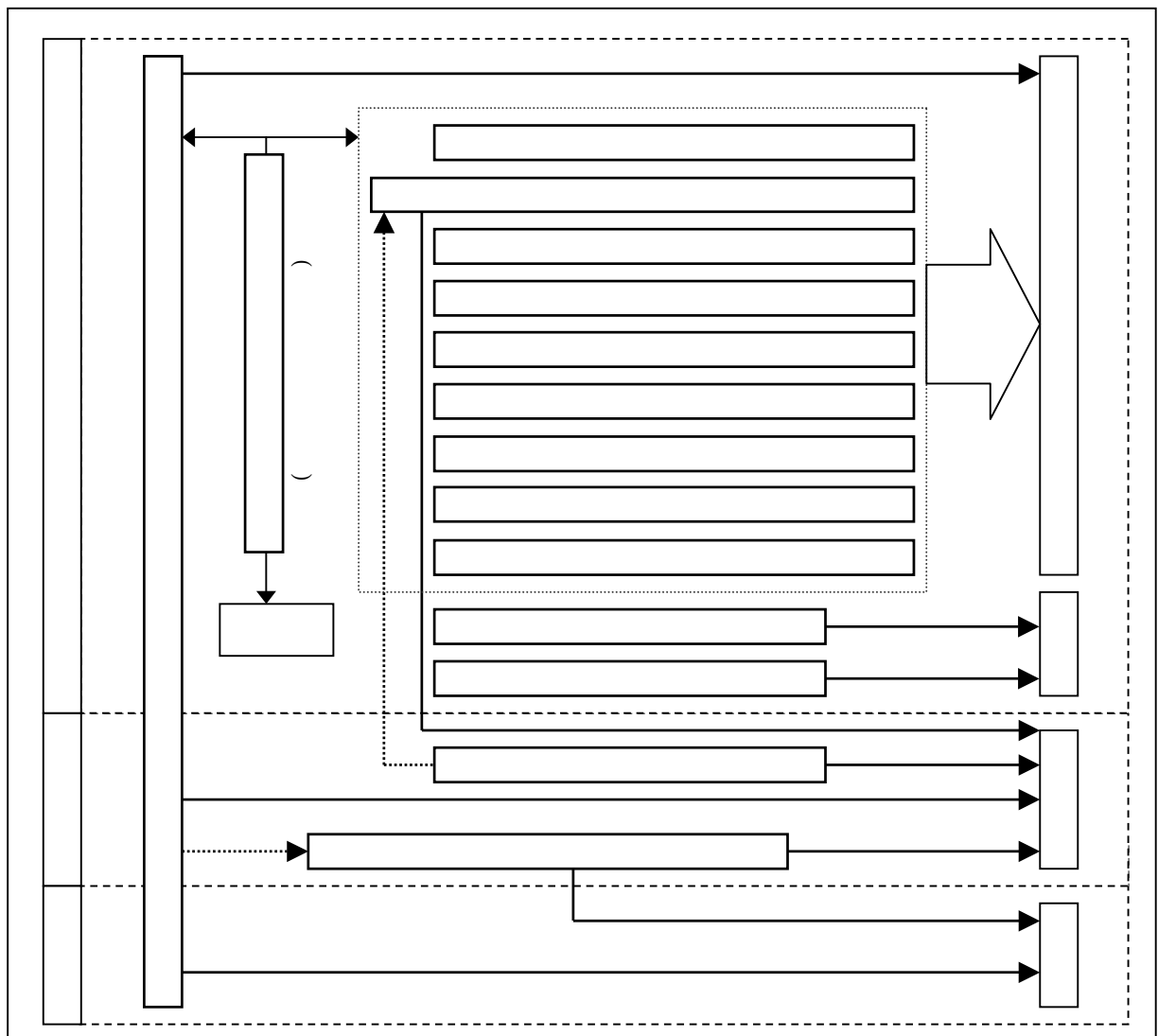
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2

(1) 医薬事業

(2) 物販事業

(3) その他の事業



(1) 会社の経営の基本方針

(2) 目標とする経営指標

ROA 2 RCE 9.6

ROA 4.5 RCE 15.5

(3) 中長期的な会社の経営戦略

M&A

M&A

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IT M&A

(4) 会社の対処すべき課題

M&A

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50 80

MD

(5) 内部管理体制の整備・運用状況

(1)

| | 18 30 | | 19 30 | | |
|-----|------------|-------|------------|-------|-----------|
| | | | | | |
| | 3,068,033 | | 4,186,859 | | 1,118,826 |
| | 6,074,127 | | 7,545,347 | | 1,471,219 |
| | 4,740,665 | | 5,497,590 | | 756,925 |
| | 500,836 | | 341,538 | | 159,298 |
| | 704,761 | | 475,000 | | 229,761 |
| | 2,762,894 | | 2,832,298 | | 69,404 |
| | 383,665 | | 404,005 | | 20,340 |
| | 18,059 | | 31,104 | | 13,044 |
| | 18,216,924 | 43.7 | 21,251,537 | 42.6 | 3,034,612 |
| (1) | 4,491,435 | | 5,072,789 | | 581,353 |
| | 3,280,805 | | 3,815,357 | | 534,552 |
| | 62,053 | | 366,881 | | 304,828 |
| | 496,497 | | 533,215 | | 36,717 |
| (2) | 8,330,790 | 20.0 | 9,788,243 | 19.7 | 1,457,452 |
| | 5,858,582 | | | | 5,858,582 |
| | | | 9,613,815 | | 9,613,815 |
| | 371,910 | | 309,913 | | 61,996 |
| (3) | 6,230,492 | 15.0 | 9,923,729 | 19.9 | 3,693,237 |
| | 2,241,004 | | 2,011,837 | | 229,166 |
| | 370,876 | | 627,343 | | 256,467 |
| | 5,897,529 | | 5,735,265 | | 162,263 |
| | 598,821 | | 754,239 | | 155,417 |
| | 216,650 | | 243,030 | | 26,380 |
| | 8,891,581 | 21.3 | 8,885,655 | 17.8 | 5,925 |
| | 23,452,864 | 56.3 | 28,597,629 | 57.4 | 5,144,764 |
| | 41,669,789 | 100.0 | 49,849,166 | 100.0 | 8,179,376 |
| | | | | | |

| | 18 30 | | 19 30 | | |
|--|------------|-------|------------|-------|-----------|
| | | | | | |
| | 12,856,276 | | 14,325,812 | | 1,469,535 |
| | 6,250,464 | | 12,155,854 | | 5,905,390 |
| | 648,039 | | 740,670 | | 92,630 |
| | 2,307,529 | | 2,353,615 | | 46,086 |
| | 517,979 | | 590,934 | | 72,955 |
| | | | 36,000 | | 36,000 |
| | 1,269,630 | | 1,225,734 | | 43,896 |
| | 23,849,919 | 57.2 | 31,428,620 | 63.1 | 7,578,701 |
| | 6,213,585 | | 6,217,253 | | 3,668 |
| | 352,813 | | 479,520 | | 126,707 |
| | 418,828 | | 397,352 | | 21,476 |
| | 6,985,226 | 16.8 | 7,094,125 | 14.2 | 108,899 |
| | 30,835,145 | 74.0 | 38,522,745 | 77.3 | 7,687,600 |
| | 482,006 | 1.2 | | | |
| | 3,384,571 | 8.1 | | | |
| | 3,504,186 | 8.4 | | | |
| | 3,143,046 | 7.5 | | | |
| | 324,268 | 0.8 | | | |
| | 3,435 | 0.0 | | | |
| | 10,352,637 | 24.8 | | | |
| | 41,669,789 | 100.0 | | | |
| | | | 3,395,642 | 6.8 | |
| | | | 3,515,248 | 7.0 | |
| | | | 3,815,111 | 7.7 | |
| | | | 3,435 | 0.0 | |
| | | | 10,722,567 | 21.5 | |
| | | | 11,934 | | |
| | | | 11,934 | 0.0 | |
| | | | 615,787 | 1.2 | |
| | | | 11,326,420 | 22.7 | |
| | | | 49,849,166 | 100.0 | |

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| | | | | | |
| | 76,303,722 | 100.0 | 81,307,353 | 100.0 | 5,003,630 |
| | 66,074,962 | 86.6 | 70,448,419 | 86.6 | 4,373,457 |
| | 10,228,760 | 13.4 | 10,858,934 | 13.4 | 630,173 |
| | 7,145,060 | 9.4 | 7,970,412 | 9.8 | 825,352 |
| | 3,083,700 | 4.0 | 2,888,521 | 3.6 | 195,178 |
| | 10,150 | | 21,825 | | 11,674 |
| | 13,779 | | 15,041 | | 1,262 |
| | 60,625 | | 59,138 | | 1,486 |
| | 22,067 | | 22,865 | | 797 |
| | 15,845 | | 31,573 | | 15,728 |
| | | | 45,305 | | 45,305 |
| | 62,142 | | 71,717 | | 9,574 |
| | 184,610 | 0.2 | 267,466 | 0.3 | 82,855 |
| | 148,670 | | 199,268 | | 50,597 |
| | 32,018 | | 41,837 | | 9,819 |
| | 31,311 | | 20,859 | | 10,452 |
| | 44,200 | | 60,225 | | 16,025 |
| | 256,201 | 0.3 | 322,191 | 0.4 | 65,989 |
| | 3,012,109 | 3.9 | 2,833,796 | 3.5 | 178,312 |
| | 64,917 | | 24,791 | | 40,125 |
| | 5,678 | | 22,423 | | 16,744 |
| | 280,403 | | 367,664 | | 87,260 |
| | 1,270 | | 33,723 | | 32,452 |
| | 352,270 | 0.5 | 448,602 | 0.6 | 96,332 |
| | 223,615 | | 205,957 | | 17,657 |
| | 307,774 | | 122,244 | | 185,529 |
| | | | 26,350 | | 26,350 |
| | 70,691 | | 21,000 | | 49,691 |
| | 108,776 | | 165,204 | | 56,427 |
| | 710,857 | 0.9 | 540,756 | 0.7 | 170,101 |
| | 2,653,522 | 3.5 | 2,741,642 | 3.4 | 88,120 |
| | 1,320,531 | 1.7 | 1,342,434 | 1.7 | 21,902 |
| | | | 127,045 | 0.2 | 127,045 |
| | 57,677 | 0.0 | 153,028 | 0.2 | 210,706 |
| | 174,885 | 0.2 | 108,597 | 0.1 | 66,288 |
| | 1,215,782 | 1.6 | 1,010,536 | 1.2 | 205,245 |
| | | | | | |

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| | [17 18 30] | |
| | | |
| | | 3,438,801 |
| | 65,385 | 65,385 |
| | | 3,504,186 |
| | | 2,136,979 |
| | 1,215,782 | 1,215,782 |
| | 168,155 41,560 | 209,715 |
| | | 3,143,046 |

| | 18 | 19 | 30 | | |
|-------|-----------|-----------|-----------|-------|------------|
| | | | | | |
| 18 30 | 3,384,571 | 3,504,186 | 3,143,046 | 3,435 | 10,028,368 |
| | | | | | |
| | 11,071 | 11,062 | | | 22,133 |
| | | | 203,472 | | 203,472 |
| | | | 34,000 | | 34,000 |
| | | | 1,010,536 | | 1,010,536 |
| | | | 100,999 | | 100,999 |
| | | | | | |
| | 11,071 | 11,062 | 672,065 | | 694,198 |
| 19 30 | 3,395,642 | 3,515,248 | 3,815,111 | 3,435 | 10,722,567 |

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|----|----|---------|---------|------------|
| | | | | |
| 18 | 30 | 324,268 | 324,268 | 482,006 |
| | | | | 10,834,643 |
| | | | | 22,133 |
| | | | | 203,472 |
| | | | | 34,000 |
| | | | | 1,010,536 |
| | | | | 100,999 |
| | | 336,202 | 336,202 | 133,780 |
| | | 336,202 | 336,202 | 491,776 |
| 19 | 30 | 11,934 | 11,934 | 615,787 |
| | | | | 11,326,420 |

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| | | [17 18 30] | [18 19 30] | |
|----|-----|-----------------|-----------------|-----------|
| | | | | |
| | | 2,653,522 | 2,741,642 | 88,120 |
| | | 648,480 | 773,415 | 124,934 |
| | | 307,774 | 122,244 | 185,529 |
| | | 251,794 | | 251,794 |
| | | | 355,479 | 355,479 |
| | | 1,581 | 33,327 | 31,746 |
| | | 3,047 | 47,319 | 44,271 |
| | | 64,917 | 24,791 | 40,125 |
| | | 55,077 | 70,043 | 14,965 |
| 10 | | 76,352 | 60,844 | 15,507 |
| 11 | | | 36,000 | 36,000 |
| 12 | | 23,920 | 36,866 | 12,946 |
| 13 | | 148,670 | 199,268 | 50,597 |
| 14 | | 22,067 | 22,865 | 797 |
| 15 | | 280,403 | 367,664 | 87,260 |
| 16 | | | 11,087 | 11,087 |
| 17 | | 223,615 | 205,957 | 17,657 |
| 18 | | 48,268 | 2,501 | 45,767 |
| 19 | | 5,678 | 22,423 | 16,744 |
| 20 | | 70,555 | 193,914 | 123,358 |
| 21 | () | 5,868 | 190,614 | 196,482 |
| 22 | () | 1,096,573 | 106,233 | 1,202,806 |
| 23 | () | 329,313 | 38,975 | 368,288 |
| 24 | | 486,360 | 111,891 | 374,468 |
| 25 | | 45,000 | 40,000 | 5,000 |
| | | 5,165,128 | 3,804,628 | 1,360,500 |
| 26 | | 20,082 | 32,847 | 12,765 |
| 27 | | 141,491 | 198,772 | 57,281 |
| 28 | | 1,420,404 | 1,360,865 | 59,539 |
| | | 3,623,315 | 2,277,837 | 1,345,477 |

| | [17 18 30] | [18 19 30] | |
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| | | | |
| | 1, 234, 507 | 1, 403, 893 | 169, 385 |
| | 27, 885 | 23, 290 | 4, 594 |
| | 528, 000 | 1, 120, 028 | 592, 028 |
| | 2, 251, 306 | 5, 109, 175 | 2, 857, 868 |
| | 576, 842 | 987, 469 | 410, 626 |
| | 1, 388, 211 | | 1, 388, 211 |
| | 754, 413 | 255, 762 | 498, 650 |
| | 10 | 65 | 55 |
| | 46, 728 | 1, 820 | 44, 908 |
| 10 | 161, 620 | 249, 765 | 88, 144 |
| 11 | 15, 074 | 220 | 14, 853 |
| 12 | 610, 582 | 578, 184 | 32, 398 |
| 13 | 401, 624 | 517, 190 | 115, 566 |
| 14 | | 44, 700 | 44, 700 |
| 15 | | 46, 050 | 46, 050 |
| | 4, 351, 668 | 6, 676, 707 | 2, 325, 038 |
| | 9, 059, 761 | 9, 968, 902 | 909, 141 |
| | 9, 411, 880 | 4, 215, 000 | 5, 196, 880 |
| | 2, 810, 000 | 2, 300, 000 | 510, 000 |
| | 1, 745, 302 | 2, 448, 852 | 703, 550 |
| | 130, 835 | 22, 133 | 108, 702 |
| | 12, 344 | 24, 517 | 12, 173 |
| | 116 | | 116 |
| | 168, 155 | 200, 916 | 32, 760 |
| | 23, 255 | 13, 344 | 9, 910 |
| | 664, 231 | 5, 437, 440 | 4, 773, 208 |
| () | 64, 122 | 1, 038, 570 | 1, 102, 692 |
| | 3, 132, 155 | 3, 068, 033 | 64, 122 |
| | | 74, 106 | 74, 106 |
| | 3, 068, 033 | 4, 180, 709 | 1, 112, 676 |
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| (2) | 10 | |
| (3) | | 17 11 29 36,000 |
| (4) | | |
| (5) | | |

| | (17 18 30) | (18 19 30) |
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| | 20 | 20 |

| (17 18 30) | (18 19 30) |
|------------------------|--|
| 14 10 31 307,774 | 15 17 12 17 12 10,710,633 |

| (17 18 30) | (18 19 30) |
|-----------------|------------------|
| 10 100 1,581 | 10 100 14,137 |

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| | 3,343,676 | | 3,969,532 |
| (1) | 562,600 | (1) | 644,390 |
| | 1,149,872 | | 1,307,166 |
| | 5,850 | | 5,850 |
| | <u>1,718,322</u> | | <u>1,957,406</u> |
| (2) | 700,000 | (2) | 2,814,214 |
| | 1,609,918 | | 1,475,066 |
| | 5,487 | | 7,194 |
| | <u>2,315,405</u> | | <u>4,296,474</u> |
| () | | () | |
| | 173,500 | | 2,000 |
| | 1,360 | | |
| 21 | | 18 | |
| | 15,880,000 | | 20,500,000 |
| | 5,770,000 | | 11,600,000 |
| | <u>10,110,000</u> | | <u>8,900,000</u> |
| | 11,306,456 | | |
| | 2,456 | | |

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| | |
| 307, 242 | 355, 159 |
| 280, 980 | 326, 059 |
| 1, 732, 691 | 2, 010, 329 |
| 6, 099 | 36, 000 |
| 72, 000 | 85, 352 |
| 26, 974 | 25, 600 |
| 320, 734 | 386, 057 |
| 257, 344 | 289, 863 |
| 293, 733 | 293, 096 |
| 1, 588, 630 | 1, 617, 007 |
| 203, 847 | 232, 137 |
| 288, 648 | 283, 335 |
| 251, 794 | 355, 479 |
| | |
| 5, 678 | 22, 423 |
| | |
| 102, 231 | 125, 180 |
| 12, 911 | 34, 181 |
| 44, 487 | 22, 063 |
| 1, 282 | 491 |
| 40, 263 | 22, 718 |
| <hr/> | <hr/> |
| 201, 176 | 204, 635 |
| | |
| 22, 438 | 1, 229 |
| <hr/> | <hr/> |
| 223, 615 | 92 |
| | <hr/> |
| | 1, 321 |
| | <hr/> |
| | 205, 957 |

| | 18 | 30 | 19 | 30 |
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| | | 3,068,033 | 4,186,859 | 6,150 |
| | | <hr/> 3,068,033 | <hr/> 4,180,709 | |
| (1) | | 514,580 | 2,164,119 | |
| | | 351,685 | 1,214,745 | |
| | | 498,437 | 3,950,671 | |
| | | 1,129 | 1,509,188 | |
| | | 431,709 | 320,348 | |
| | | 110,123 | <hr/> 5,500,000 | |
| | | 824,000 | 390,824 | |
| | | 95,841 | <hr/> 5,109,175 | |
| | | 728,158 | | |
| (2) | | 143,303 | | |
| | | 64,258 | | |
| | | 119,076 | | |
| | | 1,372 | | |
| | | 94,082 | | |
| | | 27,927 | | |
| | | <hr/> 206,000 | | |
| | | 36,444 | | |
| | | <hr/> 169,555 | | |

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| | | | | |
| | | | | |
| | 11,306 | 16 | | 11,322 |
| | 11,306 | 16 | | 11,322 |
| | | | | |
| | 2 | | | 2 |
| | 2 | | | 2 |

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|----|----|---------|----|----|----|----|----|
| | | | | | | | |
| 18 | 28 | 203,472 | 18 | 18 | 30 | 18 | 28 |

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| | | | | | | | | |
| 19 | 30 | 203,760 | | 18 | 19 | 30 | 19 | 30 |

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| | | | | | | | | | |
| | | | | | | | | | |
| | 2,420,774 | 1,241,643 | 8,646 | 1,170,484 | | 2,213,346 | 1,168,614 | 22,002 | 1,022,730 |
| | 584,824 | 334,467 | | 250,356 | | 621,089 | 324,953 | | 296,136 |
| | 3,005,598 | 1,576,110 | 8,646 | 1,420,840 | | 2,834,436 | 1,493,567 | 22,002 | 1,318,866 |
| | | | 568,447 | | | | | 491,343 | |
| | | | 1,228,029 | | | | | 827,409 | |
| | | | 1,796,477 | | | | | 1,318,752 | |
| | | | 9,009 | | | | | 22,945 | |
| | | | 771,724 | | | | | 575,265 | |
| | | | 651,896 | | | | | 3,590 | |
| | | | 125,800 | | | | | 540,541 | |
| | | | 9,009 | | | | | 28,958 | |
| | | | | | | | | 17,526 | |

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| | | | |
| (1) | 348,436 | 825,065 | 476,629 |
| (2) | | | |
| (3) | 86,613 | 103,071 | 16,457 |
| (4) | 174,123 | 226,807 | 52,684 |
| | 609,173 | 1,154,944 | 545,771 |
| (1) | 11,573 | 9,888 | 1,705 |
| (2) | | | |
| (3) | 109,806 | 109,806 | |
| (4) | | | |
| | 121,379 | 119,674 | 1,705 |
| | 730,552 | 1,274,619 | 544,066 |

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1,581

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| | | |
| 579,332 | 280,403 | |

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| | |
| | 484,884 |
| | 310,000 |
| | 794,884 |

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|--|--|---------|----|----|
| | | | 10 | 10 |
| | | 310,000 | | |

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| | | | |
| | 2,388,393 | 3,666,180 | 1,277,786 |

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| | | | |
| (1) | 231,164 | 268,997 | 37,833 |
| (2) | | | |
| (3) | 152,406 | 160,653 | 8,246 |
| (4) | 174,123 | 205,780 | 31,657 |
| | 557,694 | 635,431 | 77,737 |
| (1) | 1,174,453 | 1,036,667 | 137,785 |
| (2) | 310,000 | 310,000 | |
| (3) | 33,732 | 29,738 | 3,993 |
| (4) | | | |
| | 1,518,185 | 1,376,405 | 141,779 |
| | 2,075,879 | 2,011,837 | 64,041 |

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1,338

31,988

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|---------|---------|--------|
| | | |
| 871,444 | 367,664 | 11,087 |

| | |
|--|---------|
| | |
| | 470,377 |
| | 310,000 |
| | 780,377 |

| | | | | |
|--|--|---------|----|----|
| | | | 10 | 10 |
| | | 310,000 | | |

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| | | | |
| | 2,388,393 | 2,401,980 | 13,586 |

| 〔 17 18 30 〕 | 〔 18 19 30 〕 |
|-----------------|-----------------|
| | (1) |
| | (2) |
| | (3) |
| | (4) |
| | (5) |

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| | | |
|---------------------|----------|----------|
| (1) | 520, 149 | 670, 471 |
| (2) | 143, 674 | 159, 187 |
| (3) (1) (2) | 376, 475 | 511, 284 |
| (4) | | |
| (5) | 23, 661 | 31, 763 |
| (6) | | |
| (7) (3) (4) (5) (6) | 352, 813 | 479, 520 |
| (8) | | |
| (9) (7) (8) | 352, 813 | 479, 520 |

| | | |
|-----------------------------|---------|---------|
| | | |
| (1) | 91,347 | 108,225 |
| (2) | 8,300 | 10,097 |
| (3) | 875 | 1,077 |
| (4) | | |
| (5) | 3,118 | 7,548 |
| (6) | | |
| (7) (1) (2) (3) (4) (5) (6) | 101,890 | 124,794 |

| | | |
|-----|------|--|
| | | |
| (1) | | |
| (2) | 2.5 | |
| (3) | 0.75 | |
| (4) | | |
| (5) | | |

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|--|------------------|----------------|
| | | |
| | 232,715 | 216,393 |
| | 199,714 | 226,695 |
| | 277,501 | 90,238 |
| | 413,128 | 173,738 |
| | <u>1,123,060</u> | 8,253 |
| | 31,412 | 281,207 |
| | <u>1,091,647</u> | 996,528 |
| | | 27,646 |
| | 219,934 | <u>968,882</u> |

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|--|-------------|-------------|
| | | |
| | 40.4 | 40.4 |
| | 1.4 | 0.9 |
| | 3.4 | 3.1 |
| | | 4.2 |
| | 2.4 | 4.6 |
| | <u>47.6</u> | <u>53.2</u> |

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(1)

| | | | |
|--|-------------|-------------|-----------------|
| | 12 | 14 | 14 10 |
| | 12 77 | 170 | 11 208 16 |
| | 264,000 | 174,000 | 300,000 |
| | 12 16 | 14 28 | 14 10 16 |
| | 16 12 14 | 28 14 15 | 16 14 10 16 |
| | | | |
| | | | |

(2)

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| | | | |
|--|--------|--------|---------|
| | 12 | 14 | 14 10 |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | | | |
| | 82,600 | 63,000 | 161,000 |
| | 7,000 | 2,000 | 7,000 |
| | | 3,000 | 3,000 |
| | 75,600 | 58,000 | 151,000 |

| | | | |
|--|-------|-------|-------|
| | 12 | 14 | 14 10 |
| | 1,381 | 1,473 | 1,360 |
| | 1,850 | 2,035 | 1,873 |
| | | | |

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|----|--------------|--------------|-------------|--------------|-------------|--------------|
| | | | | | | |
| (1 | 61, 232, 802 | 14, 860, 134 | 210, 786 | 76, 303, 722 | | 76, 303, 722 |
| (2 | | 6, 000 | | 6, 000 | 6, 000 | |
| | 61, 232, 802 | 14, 866, 134 | 210, 786 | 76, 309, 722 | 6, 000 | 76, 303, 722 |
| | 57, 003, 619 | 15, 136, 180 | 283, 820 | 72, 423, 620 | 796, 402 | 73, 220, 022 |
| | 4, 229, 183 | 270, 046 | 73, 034 | 3, 886, 102 | 802, 402 | 3, 083, 700 |
| | 27, 762, 951 | 7, 860, 528 | 1, 440, 604 | 37, 064, 084 | 4, 605, 704 | 41, 669, 789 |
| | 364, 984 | 158, 787 | 21, 360 | 545, 132 | 11, 267 | 556, 399 |
| | | 294, 199 | 274 | 294, 473 | 13, 300 | 307, 774 |
| | 801, 031 | 331, 471 | 159, 395 | 1, 291, 898 | 39, 586 | 1, 331, 484 |

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| | | | | | | |
|----|--------------|--------------|-------------|--------------|-------------|--------------|
| | | | | | | |
| (1 | 66, 785, 290 | 14, 253, 451 | 268, 611 | 81, 307, 353 | | 81, 307, 353 |
| (2 | 32 | 6, 000 | 18, 747 | 24, 779 | 24, 779 | |
| | 66, 785, 322 | 14, 259, 451 | 287, 359 | 81, 332, 133 | 24, 779 | 81, 307, 353 |
| | 62, 703, 382 | 14, 520, 341 | 359, 916 | 77, 583, 639 | 835, 192 | 78, 418, 832 |
| | 4, 081, 940 | 260, 889 | 72, 556 | 3, 748, 493 | 859, 971 | 2, 888, 521 |
| | 36, 685, 160 | 7, 592, 398 | 1, 384, 739 | 45, 662, 298 | 4, 186, 867 | 49, 849, 166 |
| | 456, 610 | 167, 945 | 23, 425 | 647, 981 | 16, 178 | 664, 160 |
| | 3, 401 | 106, 113 | 12, 729 | 122, 244 | | 122, 244 |
| | 1, 060, 019 | 370, 211 | 3, 392 | 1, 433, 623 | 28, 513 | 1, 462, 137 |

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.....796, 402

.....835, 192

.....4, 605, 704

.....4, 186, 867

(1)

6,228

7,058

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36,000

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| | |
| 912 43 | 946 17 |
| 104 53 | 89 34 |
| 103 20 | 88 70 |

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|-----|------------|------------|
| | | |
| () | 1,215,782 | 1,010,536 |
| () | 38,560 | |
| | 34,000 | |
| | 4,560 | |
| () | 1,177,221 | 1,010,536 |
| | 11,262,258 | 11,311,333 |
| | | |
| () | | |
| | 144,769 | 80,983 |
| | | |

19 31

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86

330

1,000

626

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18

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71,000
8,000
100.0

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(1)

| | 37 | | 38 | | |
|----|------------|------|------------|------|---------|
| | 18 | 30 | 19 | 30 | |
| | | | | | |
| | 2,008,643 | | 2,012,128 | | 3,485 |
| | 2,783,811 | | 2,973,095 | | 189,283 |
| | 3,384,295 | | 3,591,402 | | 207,106 |
| | 44,983 | | 50,275 | | 5,291 |
| | 255,673 | | 259,654 | | 3,980 |
| | 406,767 | | 181,384 | | 225,383 |
| | 40,000 | | 25,000 | | 15,000 |
| | 2,682,938 | | 2,426,502 | | 256,436 |
| | 29,682 | | 19,855 | | 9,826 |
| | 2,000 | | 2,000 | | |
| 10 | 11,634,795 | 35.9 | 11,537,297 | 30.2 | 97,497 |
| (1 | 2,880,158 | | 2,877,063 | | 3,095 |
| | 126,213 | | 119,594 | | 6,619 |
| | 1,101 | | 851 | | 249 |
| | 408,286 | | 380,318 | | 27,967 |
| | 2,122,035 | | 2,122,035 | | |
| | 54,178 | | 328,014 | | 273,836 |
| (2 | 5,591,973 | 17.2 | 5,827,877 | 15.2 | 235,904 |
| | 127,822 | | | | 127,822 |
| | | | 227,396 | | 227,396 |
| | 121,167 | | 112,878 | | 8,289 |
| | 691 | | 506 | | 185 |
| | 17,455 | | 60,790 | | 43,335 |
| | 30,006 | | 30,225 | | 218 |
| | 297,144 | 0.9 | 431,797 | 1.1 | 134,652 |

| | 37 | | 38 | | |
|-----|------------|-------|------------|-------|-----------|
| | 18 | 30 | 19 | 30 | |
| (3 | | | | | |
| | 1,824,320 | | 1,796,427 | | 27,892 |
| | 8,243,678 | | 13,792,178 | | 5,548,500 |
| | 32,400 | | 27,600 | | 4,800 |
| | 108,016 | | 108,016 | | |
| | 229,138 | | 190,042 | | 39,095 |
| | 275,637 | | 519,716 | | 244,079 |
| | 23,946 | | 28,859 | | 4,912 |
| | 4,365,927 | | 4,223,858 | | 142,069 |
| . | 28,288 | | 19,437 | | 8,850 |
| 10. | 15,599 | | 13,022 | | 2,577 |
| 11. | 216,650 | | 243,000 | | 26,350 |
| | 14,930,303 | 46.0 | 20,476,159 | 53.5 | 5,545,855 |
| | 20,819,421 | 64.1 | 26,735,833 | 69.8 | 5,916,412 |
| | 32,454,216 | 100.0 | 38,273,130 | 100.0 | 5,818,914 |
| | | | | | |

| | 37 | | 38 | | |
|----|------------|------|------------|------|-----------|
| | 18 | 30 | 19 | 30 | |
| | | | | | |
| | 8,109,761 | | 8,366,231 | | 256,469 |
| | 2,800,000 | | 8,750,000 | | 5,950,000 |
| | 1,499,078 | | 1,644,981 | | 145,903 |
| | 628,916 | | 499,982 | | 128,933 |
| | 200,402 | | 206,879 | | 6,476 |
| | 495,000 | | 242,000 | | 253,000 |
| | 24,350 | | 22,976 | | 1,373 |
| | 2,287,960 | | 2,320,894 | | 32,934 |
| | 336,175 | | 350,000 | | 13,825 |
| | | | 30,000 | | 30,000 |
| 10 | 16,381,643 | 50.5 | 22,433,945 | 58.6 | 6,052,302 |
| | 5,463,537 | | 5,198,015 | | 265,522 |
| | 236,565 | | 280,302 | | 43,737 |
| | 345,095 | | 339,585 | | 5,509 |
| | 6,045,197 | 18.6 | 5,817,903 | 15.2 | 227,293 |
| | 22,426,840 | 69.1 | 28,251,849 | 73.8 | 5,825,008 |

| | 37 | | 38 | | |
|-----|------------|-------|------------|-------|--|
| | 18 | 30 | 19 | 30 | |
| (1) | 3 384 571 | 10.4 | | | |
| | 2 504 186 | | | | |
| | 1 000 000 | | | | |
| (1) | 3 504 186 | 10.8 | | | |
| | 800 000 | | | | |
| | 2 017 595 | | | | |
| | 2 817 595 | 8.7 | | | |
| | 324 457 | 1.0 | | | |
| | 3 435 | 0.0 | | | |
| | 10 027 375 | 30.9 | | | |
| | 32 454 216 | 100.0 | | | |
| (1) | | | 3 395 642 | 8.9 | |
| (2) | | | 2 515 248 | | |
| | | | 1 000 000 | | |
| (1) | | | 3 515 248 | 9.2 | |
| | | | 1 000 000 | | |
| | | | 2 125 061 | | |
| | | | 3 125 061 | 8.1 | |
| | | | 3 435 | 0.0 | |
| | | | 10 032 516 | 26.2 | |
| | | | 11 235 | | |
| | | | 11 235 | 0.0 | |
| | | | 10 021 281 | 26.2 | |
| | | | 38 273 130 | 100.0 | |

(2)

| | 37 〔 17 18 30 〕 | | 38 〔 18 19 30 〕 | | |
|--|--------------------|--------|--------------------|--------|----------|
| | | | | | |
| | 51, 123, 231 | 100. 0 | 51, 262, 075 | 100. 0 | 138, 844 |
| | 43, 654, 732 | 85. 4 | 44, 265, 343 | 86. 3 | 610, 610 |
| | 7, 468, 498 | 14. 6 | 6, 996, 732 | 13. 7 | 471, 765 |
| | 5, 493, 434 | 10. 7 | 5, 571, 676 | 10. 9 | 78, 242 |
| | 1, 975, 064 | 3. 9 | 1, 425, 055 | 2. 8 | 550, 008 |
| | 6, 904 | | 8, 519 | | 1, 614 |
| | 55, 795 | | 72, 879 | | 17, 083 |
| | 43, 187 | | 40, 257 | | 2, 930 |
| | 22, 067 | | 22, 865 | | 797 |
| | | | 45, 305 | | 45, 305 |
| | 47, 945 | | 50, 136 | | 2, 191 |
| | 175, 901 | 0. 3 | 239, 963 | 0. 5 | 64, 061 |
| | 120, 375 | | 163, 100 | | 42, 725 |
| | 31, 609 | | 41, 285 | | 9, 676 |
| | 39, 091 | | 38, 138 | | 952 |
| | 191, 076 | 0. 4 | 242, 525 | 0. 5 | 51, 449 |
| | 1, 959, 888 | 3. 8 | 1, 422, 493 | 2. 8 | 537, 395 |
| | 280, 403 | | 367, 567 | | 87, 164 |
| | 689 | | 39, 168 | | 38, 478 |
| | 281, 092 | 0. 6 | 406, 735 | 0. 8 | 125, 642 |
| | 134, 749 | | 174, 445 | | 39, 696 |
| | | | 32, 223 | | 32, 223 |
| | 30, 667 | | | | 30, 667 |
| | 307, 774 | | 116, 135 | | 191, 638 |
| | 18, 737 | | | | 18, 737 |
| | | | 26, 350 | | 26, 350 |
| | 9, 824 | | 21, 000 | | 11, 176 |
| | 34, 509 | | 42, 314 | | 7, 804 |
| | 536, 262 | 1. 1 | 412, 469 | 0. 8 | 123, 793 |
| | 1, 704, 718 | 3. 3 | 1, 416, 759 | 2. 8 | 287, 959 |
| | 876, 945 | 1. 7 | 535, 922 | 1. 0 | 341, 023 |
| | | | 127, 045 | 0. 3 | 127, 045 |
| | 96, 323 | 0. 2 | 208, 854 | 0. 4 | 305, 177 |
| | 924, 096 | 1. 8 | 544, 937 | 1. 1 | 379, 158 |
| | 1, 093, 498 | | 1, 580, 123 | | 486, 624 |
| | 2, 017, 595 | | 2, 125, 061 | | 107, 465 |

(3)

| | | |
|--|---------|-----------|
| | 37 | |
| | 18 | 28 |
| | | 2,017,595 |
| | 203,472 | |
| | 34,000 | |
| | (2,000) | |
| | 200,000 | 437,472 |
| | | 1,580,123 |

| | | 18 | | | 19 | | | 30 | | |
|----|----|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-------|------------|
| | | | | | | | | | | |
| | | | | | | | | | | |
| | | | | | | | | | | |
| 18 | 30 | 3,384,571 | 2,504,186 | 1,000,000 | 3,504,186 | 800,000 | 2,017,595 | 2,817,595 | 3,435 | 9,702,917 |
| | | | | | | | | | | |
| | | 11,071 | 11,062 | | 11,062 | | | | | 22,133 |
| | | | | | | 200,000 | 200,000 | | | |
| | | | | | | | 203,472 | 203,472 | | 203,472 |
| | | | | | | | 34,000 | 34,000 | | 34,000 |
| | | | | | | | 544,937 | 544,937 | | 544,937 |
| | | | | | | | | | | |
| | | 11,071 | 11,062 | | 11,062 | 200,000 | 107,465 | 307,465 | | 329,598 |
| 19 | 30 | 3,395,642 | 2,515,248 | 1,000,000 | 3,515,248 | 1,000,000 | 2,125,061 | 3,125,061 | 3,435 | 10,032,516 |

| | | | |
|----|----|---------|------------|
| | | | |
| 18 | 30 | 324,457 | 324,457 |
| | | | 10,027,375 |
| | | | 22,133 |
| | | | 203,472 |
| | | | 34,000 |
| | | | 544,937 |
| | | 335,692 | 335,692 |
| | | 335,692 | 6,093 |
| 19 | 30 | 11,235 | 11,235 |
| | | | 10,021,281 |

| | 〔 17 18 30 〕 | 〔 18 19 30 〕 |
|--|-----------------|-----------------|
| | | 8,350 |
| | | 6,228 |
| | () | () |
| | () | () |
| | 10 | |

| | 〔 17 18 30 〕 | 〔 18 19 30 〕 |
|--|-----------------|--|
| | | <p style="text-align: right;">17</p> <p>11 29</p> <p style="text-align: right;">30,000</p> |

| 〔 17 18 30 〕 | 〔 18 19 30 〕 |
|---|---|
| <p>14</p> <p>31 307, 774</p> <p>15 10</p> | <p>17 12</p> <p>17 12</p> <p>10, 021, 281</p> |

| 〔 17 18 30 〕 | 〔 18 19 30 〕 |
|-----------------|-----------------------------|
| | <p>10 100</p> <p>14 137</p> |

| 37 | | 38 | |
|----|-----------------|--------|-----------------|
| | 2,394,535 | | 2,551,141 |
| | 265,572 | | 262,573 |
| | 265,273 | | 265,273 |
| | 5,850 | | 5,850 |
| | <hr/> 536,696 | | <hr/> 533,697 |
| | 500,000 | | 2,700,000 |
| | 1,135,148 | | 1,149,200 |
| | 5,487 | | 7,194 |
| | <hr/> 1,640,635 | | <hr/> 3,856,394 |
| | 44,000,000 | | |
| | 11,306,456 | | |
| | 43,700 | 22,000 | |
| | 60,349 | 32,406 | |
| | 30,196 | 16,214 | |
| | 28,000 | | |
| | 38,080 | | |
| | 19,040 | | |
| | | 2,456 | |
| | 128,330 | | 127,665 |
| | 48,500 | | 42,500 |
| | 1,360 | | <hr/> 170,165 |
| | <hr/> 178,190 | | |
| 15 | | 10 | |
| | 12,650,000 | | 17,200,000 |
| | 4,250,000 | | 10,200,000 |
| | <hr/> 8,400,000 | | <hr/> 7,000,000 |

| 37 | 38 |
|-------------|-------------|
| 242, 848 | 225, 672 |
| 236, 556 | 271, 324 |
| 164, 803 | 164, 014 |
| 1, 169, 252 | 1, 258, 068 |
| 59, 318 | 30, 000 |
| 13, 463 | 68, 443 |
| 228, 227 | 17, 519 |
| 304, 156 | 250, 661 |
| 142, 781 | 266, 633 |
| 122, 749 | 133, 539 |
| 192, 024 | 110, 692 |
| 45, 378 | 126, 213 |
| 162, 450 | 47, 074 |
| 1, 464, 083 | 166, 088 |
| 179, 066 | 1, 272, 221 |
| 258, 259 | 182, 520 |
| | 242, 013 |
| | |
| 58, 973 | 96, 756 |
| 609 | 767 |
| 365 | 104 |
| 10, 644 | 30, 877 |
| 24, 800 | 429 |
| 39, 356 | 21, 323 |
| 134, 749 | 240 |
| | 22, 718 |
| | 173, 216 |
| | |
| | 1, 229 |
| | 174, 445 |

| 37 | | | | 38 | | | |
|---|--|--|----------|--|--|--|----------|
| | | | () | | | | () |
| | | | 294,473 | | | | 116,135 |
| | | | 13,300 | | | | |
| <p style="margin-top: 20px;">307,774</p> <p style="text-align: right; margin-top: 20px;">143,190 142,857 21,726</p> <hr style="width: 20%; margin-left: auto; margin-right: 0;"/> <p style="text-align: right;">307,774</p> | | | | <p style="margin-top: 20px;">116,135</p> <p style="text-align: right; margin-top: 20px;">116,135</p> | | | |

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| | | | |
|--|-------|--|-------|
| | | | |
| | 2,456 | | 2,456 |
| | 2,456 | | 2,456 |

37

| | | | | |
|--|-------------|-------------|--------|-------------|
| | | | | |
| | 1, 857, 844 | 924, 917 | 8, 646 | 924, 280 |
| | 294, 695 | 165, 061 | | 129, 633 |
| | 2, 152, 539 | 1, 089, 978 | 8, 646 | 1, 053, 914 |

398, 342

687, 290

 1, 085, 632

9, 009

489, 842

454, 615

31, 778

9, 009

38

| | | | | |
|--|-------------|----------|---------|----------|
| | | | | |
| | 1, 475, 026 | 768, 623 | 22, 002 | 684, 400 |
| | 312, 649 | 145, 242 | | 167, 406 |
| | 1, 787, 675 | 913, 865 | 22, 002 | 851, 806 |

328, 731

560, 407

 889, 139

22, 945

394, 918

3, 590

370, 158

22, 008

17, 526

18 30

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| | | | |
| | 2,388,393 | 3,666,180 | 1,277,786 |

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| | | | |
| | 2,388,393 | 2,401,980 | 13,586 |

| 37 | | 38 | |
|----|----------------|----|----------------|
| | 232,715 | | 216,393 |
| | 135,814 | | 141,400 |
| | 276,514 | | 90,227 |
| | <u>288,706</u> | | 113,242 |
| | 933,751 | | 7,615 |
| | 31,412 | | <u>159,867</u> |
| | <u>902,339</u> | | 728,746 |
| | | | <u>27,646</u> |
| | 219,934 | | <u>701,100</u> |

| | 37 | 38 |
|--|-------------|-------------|
| | 40.4 | 40.4 |
| | 1.9 | 1.8 |
| | 4.6 | 5.8 |
| | 0.6 | 0.1 |
| | | 9.0 |
| | 0.5 | 4.6 |
| | <u>45.8</u> | <u>61.5</u> |

| 37 | 38 |
|--------|--------|
| 884 06 | 885 27 |
| 79 03 | 48 18 |
| 78 03 | 47 83 |

| | 37 | 38 |
|-----|------------|------------|
| | | |
| () | 924,096 | 544,937 |
| () | 34,000 | |
| | 34,000 | |
| () | 890,096 | 544,937 |
| | 11,262,258 | 11,311,333 |
| | | |
| | | |
| () | | |
| | 144,769 | 80,983 |
| | | |

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100.0

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| | | | |
|--|------------|-------|-------|
| | | | |
| | 66,785,290 | 82.2 | 109.1 |
| | 14,253,451 | 17.5 | 95.9 |
| | 268,611 | 0.3 | 127.4 |
| | 81,307,353 | 100.0 | 106.6 |

| | | |
|--|----|------------|
| | | |
| | 60 | 15,398,156 |
| | 42 | 9,024,374 |
| | 92 | 24,742,982 |
| | 5 | 1,189,158 |
| | 18 | 5,149,094 |
| | 26 | 8,581,501 |
| | 4 | 2,223,047 |
| | | 476,975 |

18

19

| | | |
|--|----|-----------|
| | | |
| | 22 | 6,635,245 |
| | 1 | 86,833 |
| | 5 | 3,176,363 |
| | 14 | 3,132,624 |
| | 1 | 1,222,386 |

| | | |
|--|-----------|------|
| | | |
| | 4 980 888 | 34.9 |
| | 3 068 781 | 21.5 |
| | 2 206 820 | 15.5 |
| | 1 453 713 | 10.2 |
| | 736 578 | 5.2 |
| | 699 385 | 4.9 |
| | 355 980 | 2.5 |
| | 751 302 | 5.3 |